



Twenty-five years

pumping up

the manufacturing & pharmaceutical industries



PHOENIX INDUSTRIAL SALES
A LEADING SUPPLIER OF FLUID HANDLING EQUIPMENT

Founder's Message



*Luis F. Quiñones Sr.
Chairman & Founder*

When I established Phoenix Industrial Sales back in 1982, my goal was to provide our customers with superior service and the highest quality technology available at the most competitive prices.

Over the past 25 years, this dedication to the local market has paid dividends in the form of excellent customer relationships and remarkable growth and recognition throughout Puerto Rico and the Caribbean.

As we continue to evolve, I recently passed the leadership role on to my son Luis Jr., with engineer Carlos Garcia taking over as Vice President of Sales. Given their commitment to innovation and progress, I am confident that our customers will see new products and services that will in turn reinforce their own growth and profitability.

We will also continue to sell and service the full line of top quality products that are already well known in the Puerto Rican market and beyond.



**HMD/KONTRON
MAGNET DRIVE**

President's Message



*Luis F. Quiñones Jr.
President*

We have been in the industrial fluid handling equipment business for 25 years. That means we must be doing something right, because it isn't easy to survive the test of time — the test of fire.

Obviously, we have recognized that there is no "I" in teamwork, which has made this 25th anniversary possible. This not only includes teamwork amongst our employees, but with our most loyal customers and suppliers as well. Our Phoenix people, who are well trained in customer satisfaction, have always worked together as a family and know our customers' needs and sense of urgency by heart.

Right now, the equipment we are selling is much more high-tech and sophisticated than five years ago. That also means in the next five years we will be selling equipment that is even more cutting edge than what we have now. That's what innovation and customer focus are all about, and that's what Phoenix Industrial wants to de-



**MONARCH
INSTRUMENTS**



liver to its customers. Our primary goal is to provide new and durable products that our customers can depend on for years to come.

We also want to let Puerto Rico's industrial manufacturing industry know that Phoenix Industrial Sales, Inc. will be here for another 25 years plus, as we continue to supply "quality products and fast delivery at the lowest prices." This is the service and commitment you have come to know and love from us at Phoenix Industrial Sales, Inc.

That is what we have been doing for the past 25 years and that is what we will continue to do for the next 25 as well. Thank you for the past, present, and future.

**CALIFORNIA
TURBO**



**BLACOH FLUID
CONTROL**





Pump It Up

When we opened our doors in 1982, we set out to provide a wide range of industries with the highest quality fluid handling equipment on the market. Serving clients, such as the Puerto Rico Aqueduct and Sewer Authority, the Puerto Rico Electric Power Authority, as well as major pharmaceuticals, food processing, electronics and distilling companies, we knew that our products had to meet the highest industrial standards and requirements while staying within our customers' budgets. We also knew that our service and delivery quality had to meet the market's expectations as well.

As a result of these goals, along with our focus on building long lasting relationships with our customers and staff, our vision to make Phoenix Industrial Sales the Caribbean's leading supplier of fluid handling technology and service has become a reality. Today, we operate in Puerto Rico, the U.S. Virgin Islands and the Dominican Republic, providing a full range of products from the most trusted names in industrial equipment.



Our Team



From left to right: Jesus Rodríguez, Raymond Lebrón -South-East Region Salesman, Orlando Nieves, Angelica Chiclana, Luis F. Quiñones Sr - Chairman, Luis F. Quiñones Jr - President, Jan Carlos Torrellas - Inside Sales, Ramón Meléndez - North-West Region Salesman, Carlos Deida - Asst. Sales Manager, Carlos García - VP Sales, José O. Rodríguez.

These includes:

- Pumps
- Flow & Level Meters
- Instrumentation
- Controllers
- Fans & Blowers
- Valves
- Mixers
- Recording Charts

Companies represented include:

Wilden Pump

Pioneers of the air operated double diaphragm pump, Wilden provides pumps in a variety of sizes and materials to meet the most demanding application requirements.

Milton Roy

Manufacturer of metering pumps, controllers and related equipment for water and wastewater treatment.

McCrometer

Leading provider of flow measurement solutions, including differential pressure (DP), electromagnetic, propeller and variable area technologies.

Blacoh Fluid Control

Blacoh Pulsation Dampeners/Surge Suppressors eliminate hydraulic shock

and vibration, enhancing the total performance and reliability of fluid flow applications.

Blacoh products improve pump and instrumentation performance throughout the entire process system while significantly extending the life of system components.

Monarch Instruments

Designs and manufactures paperless recorders and data loggers as well as portable speed measurement products, such as tachometers and stroboscopes.

California Turbo

Provides a full line of ventilation products for utility companies and contractors, including products related to transformer cooling, underground vault ventilation and portable ventilation.

Graphic Controls

Produces high quality precision recording charts and marking systems (inks) for instrumentation.

Lutz

Provides an efficient and safe way to pump liquids out of drums and containers.

Other companies include:

- Warren Pumps/Colfax Corp.
- MTS Level Systems
- Thermoelectron (Sensall)
- Sihi Pumps
- Ansimag Pumps





Twenty-five years

pumping up

the manufacturing & pharmaceutical industries

We are grateful for your support

California Turbo, Inc.

10721 Business Drive | Fontana, CA 92337-8233 | USA
tel.: (909)854-2800 www.californiaturbo.com info@californiaturbo.com



www.blacoh.com 951-342-3100



Graphic Controls LLC

www.graphiccontrols.com
716-849-6316



LMI
MILTON ROY

www.miltonroy.com 215-441-0800
www.williamspumps.com
www.lmipumps.com



www.wildenpump.com 909-422-1730



www.rgpriembank.com 787-766-8123



www.monarchinstrument.com 603-883-3390



LAW OFFICES

WILLIAM ESTRELLA
A PROFESSIONAL SERVICE CORPORATION

www.welo.com 787-977-5050



The Flow Specialists for 50 Years

www.mccrometer.com 951-652-6811

Phoenix Industrial Sales PO Box 363336 San Juan, PR 00936-3336
Tel # 787-720-3322 Fax # 787-720-5960
phoenix@phoenixindustrial.com www.phoenixindustrial.com



PHOENIX INDUSTRIAL SALES

A LEADING SUPPLIER OF FLUID HANDLING EQUIPMENT

SUPPLEMENT TO CARIBBEAN BUSINESS